

# Attitudes and Behaviours

## Introduction

This one-day course is focused on raising awareness that foundation of effective collaboration is mutual benefit and supported by a clear focus on trust and commitment to the objectives of the parties. To be sustainable over time organizations need to ensure that trust is developed and maintained at through both organisational and personal relationships by supporting the interests of their partner(s). Individuals within organizations need to consider how their current practices may require adjustment in order to set the stage for a more relationship-based approach so success is a function of everyone's success. Their attitudes, behaviours and perceptions of trust between them ensuring that transparency and openness remain a constant consideration as this will facilitate and support effective decision making and issue resolution.

## Benefits for your Business

How individuals interact with each other has a direct impact on performance and their attitude which principally drives and reflects these behaviours is a result of logical assessment of emotional make up. Where organisations are working in proximity the interface between individuals and culture of each organisations is often taken for granted until till tensions become visible. Early identification of behavioral issues can be a strong indicator of performance problems which have not yet emerged. What we get from other is frequently a reflection of how they see us, how well they know us and the level of trust that exists.

## Who Should Attend

This one-day programme can be focused at all levels of an organisation and can be delivered either solely as an in-house programme or in conjunction with external partners.

## Course Delivery

The things we say are frequently interpreted by the behaviours that we project. Measuring and monitoring behaviours can be a sound indicator of the strength of the relationship.

- Introduction to collaborative working
- Organizational influences
- Understanding our personal drivers
- Supporting a collaborative environment
- Conflict benefit or curse
- Monitoring and measuring behaviours

## Further Information

**This one-day programme is most frequently delivered either as an in-house event.**

**Fee:** £3000.00 to include 12-16 attendees

**For further details please email [training@icw.uk.com](mailto:training@icw.uk.com) or call +44(0)203 051 1077.**

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