

Advisory Council Profile



Jeremy Campbell

Executive Director Sales & Marketing, **EMCOR Group UK**

Jeremy is a Member of the Institute for Workplace and Facilities Management (IWFM), and he is an award-winning business leader who has enjoyed a varied and exciting career in Facilities Management spanning over 20 years. He has worked with Fortune 500 companies in life sciences, defence and utilities as well as in the public sector delivering business development solutions, key account management, operational execution and transformational projects. A member of the EMCOR UK Executive Leadership Team, Jeremy also sits on the Institute for Collaborative Working (ICW) Advisory Council.

With extensive market knowledge and industry leading perspective, Jeremy's focus is to work collaboratively with key stakeholders and customers to sustainably unlock value in their estate portfolios. Jeremy passionately believes that the facilities management industry in the UK can strategically support UK business to co-create wealth by optimising service performance and productivity, generate innovative value-driven business and workplace solutions, and can play an industry leading role in achieving the Global Sustainable Development Goals.

Jeremy's energy to create collaborative relationships and operational excellence has seen him lead pioneering change projects enabling new customer acquisition, strategic key account management, innovative smart working and sustainable workplace solutions. His business development expertise and operational leadership covers advanced production facilities, complex manufacturing, campus locations, R&D, corporate office and live airfields.

Jeremy is a pioneer of collaborative working; working as part of BSI's Technical Committee TC286 he helped support ICW to launch BS1 1000 Collaborative Business Relationships and to convert the British Standard into a new International Standard. During this time, he also led the collaborative agenda at EMCOR UK resulting in the Company becoming one of the first six companies worldwide to achieve ISO 44001: Collaborative Business Relationships.

Jeremy is also part of ICW Specialist Interest Group (SiG) looking at the future of collaborative leaderships, and more recently is leading the new Sustainability SiG. Jeremy has also featured over the years at number of industry leading conferences as a key note speaker discussing a number of disrupter topics including the future of work, collaboration, mega trends, leading the sustainability agenda and Industry 4.0.